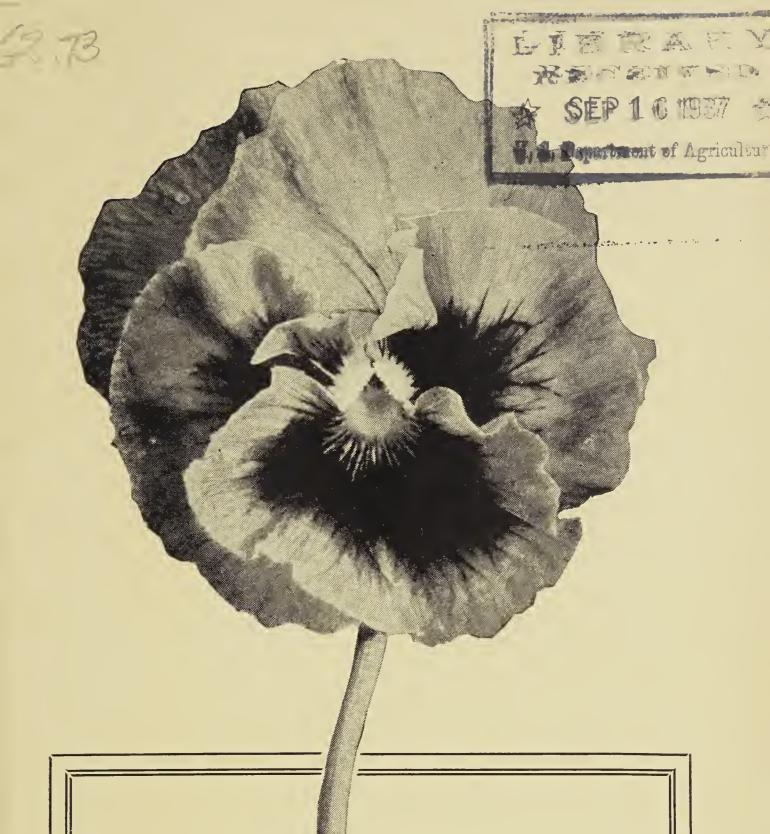
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# Trade-List FALL 1937 ~ SPRING 1938

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The Home of the Pansy

## PITZONKA'S

PANSY FARM

BRISTOL . PENNSYLVANIA

## Simple Suggestions For Growing Pansies

WE specialize in Pansy Plants and in Pansy Seed, and have had many years' experience in growing plants, and in selecting strains and varieties. Naturally, we have learned many things about Pansies and are convinced that anyone can succeed in Pansy culture, provided the soil is in good condition and certain simple rules are obeyed. Here is some information that we know will be helpful.

- 1. Select a sunny location, but if possible a place that will receive some shade in the afternoon. Good garden soil will be satisfactory, provided drainage can be furnished; if drainage is lacking, raise the bed about 4 inches above the surrounding soil, adding a considerable amount of sand and plenty of humus.
- 2. Cover the entire bed with 1 inch or more of well-rotted stable manure if it can be obtained. If you cannot secure stable manure, use pulverized sheep- or cow-manure. This covering should be turned under to a depth of 6 to 8 inches, letting it stand for several weeks before setting the plants.
- 3. If the soil on the bed is dry, it should be soaked thoroughly and allowed to dry off until it is not sticky; then pulverize it to a depth of about 6 inches, firm it, and set the plants not less than 4 inches apart—a greater distance if you have the space. They should be set only as deep as they were in the nursery, and the crown should not be covered. Water the bed after planting and give shade during the middle of the day until the plants are well rooted.
- 4. After the plants have become well established, at intervals of 6 to 8 weeks, give an application of pulverized sheep- or cowmanure, or commercial fertilizer, which must be used strictly according to directions. Pansies are heavy feeders and in order to have large and highly colored flowers the soil must be very rich.
- 5. After the ground is frozen hard, a light mulch of hay or straw will be required. Do not cover the bed so heavily that the plants cannot be seen, or they will be smothered. In our nursery we find that about the middle of December is the proper time to cover the plants.







REGULAR SIZE

## Please Study These Two Pictures

Both are much reduced from natural size, but they do tell a real story of Pitzonka's Pansy Plants

The first picture shows the type, foliage, and the root-growth of our Large Pansy Plants. These Large Plants are a little older than the Regulars, are larger and better developed, and therefore bloom quicker and give large flowers from the start. The Large Plants are recommended for greenhouse Winter blooming.

One of Pitzonka's Regular Size Pansy Plants is pictured in the second illustration. These are younger plants, but are grown under exactly the same conditions and culture as the Large Plants. They will take slightly longer to develop but will give just as fine flowers when fully grown. All they need is a little more time.



## **PANSIES**

## Pitzonka's Giant-Flowering Mixture

For almost a half century we have been selecting and improving the strains in this mixture. The plants themselves are healthy, strong and compact in habit of growth, and bloom freely. The flowers are veritable giants, with velvety, glistening petals, and carried on long stems. The colors are almost beyond description, varying from delicate orchid and yellow to deep purple, blue, and red. Unquestionably this Giant-flowering Mixture of Pansy Plants is the most desirable mixture obtainable.

LARGE SIZE PLANTS, 90 cts. per 100, \$7.00 per 1000; 5000 or more, \$6.50 per 1000

REGULAR SIZE PLANTS, 60 cts. per 100, \$4.00 per 1000; 5000 or more, \$3.50 per 1000

SEED, ½oz. \$2.25, ½oz. \$4.25, oz. \$8.00

## Recent PANSY Novelties

We cannot furnish less than 50 of any one variety

**BERNA.** A Swiss Giant introduction with large, well-formed flowers of fine texture in a striking velvety violet-blue, with dark centers.

**GIANT LAVENDER.** A pleasing shade of lavender with but slight variation. Flowers of fine texture are borne well above the foliage on strong, stiff stems. We highly recommend this variety.

**GIANT RED.** Same type as preceding, with flowers in shades of red.

flowers 4 to 5 inches across, of good substance. A mixture made up of many colors and color combinations. Stems are long enough to make it desirable for cut-flower purposes. Regular Size Plants, \$1.00 per 100, \$7.00 per 1000; Large Size Plants, \$1.50 per 100, \$10.00 per 1000.

Plants, \$1.25 per 100, except where noted

#### PITZONKA'S PRIZE MIXTURE OF

## PANSY PLANTS

This Mixture has been selected for those who prefer a variety made up of solid colors, pencil stripes, blotches, and but few of the variegated ones. The plants have the same healthy, robust habit of our Giant-flowering Mixture with the same shapely flowers of uniform size that are good for cut-flowers and bedding purposes. Colors range from shades of red and pink, rich yellow and bronze to orchid, blue, black, and lavender.

> REGULAR SIZE PLANTS, \$1.00 per 100, \$7.00 per 1000; 5000 or more, \$6.00 per 1000

LARGE SIZE PLANTS, \$1.50 per 100, \$10.00 per 1000 SEED,  $\frac{1}{4}$ oz. \$3.25,  $\frac{1}{2}$ oz. \$6.25, oz. \$12.00

#### STANDARD NAMED PANSIES

#### In Separate Colors

Alpenglow. Cardinal shades, with dark blotches.

Blue Boy. Clear and pure silvery lilac. A bed of this variety gives an effect of striking beauty.

**Bronze.** Peculiar shades in bronze.

Giant Luna. Sulphur-yellow.

Giant White. Pure white flowers somewhat larger than Snow Queen.

Golden Yellow. Rich yellow with a large brown eye.

King of Blacks. The nearest to black in Pansies.

Lake of Thun. True splendid ultramarine-blue. The most beautiful of all blue Pansies. An exact duplicate of the Emperor William with much larger flowers. Makes an excellent combination when used with Yellow Master.

**Lord Beaconsfield.** Deep purple-violet shading off in the top petals to a white line. Excellent for planting on graves.

**Royal.** Deep purple; very pretty.

Yellow Master. A pure golden yellow—the same color as Golden Queen but the flowers are somewhat larger and of better form.

REGULAR SIZE PLANTS, 70 cts. per 100, \$5.00 per 1000 LARGE SIZE PLANTS, 95 cts. per 100, \$8.00 per 1000 We do not supply less than 100 plants of any one color. 250 at the 1000 rate





## VIOLAS (Tufted Pansies)

All varieties in this list are adapted for bedding purposes, and are almost indispensable for Spring gardening. Various colors can be selected to work out extremely interesting color schemes. If the plants are set in the early Fall so they may be established before freezing weather, they will give an abundance of flowers in the early Spring. If dead blossoms are removed regularly, new flowers will appear and the plants will continue to bloom throughout the Summer. If the plants become too tall during the Summer months, they may be cut back and allowed to produce new foliage. Violas are perfectly hardy and may be given the same treatment as pansies.

#### Recent Viola Novelties

**ARKWRIGHT RUBY.** Large-flowered type. Color a beautiful bright rosy crimson, with terra-cotta shadings, making it an outstanding variety. It has the added attraction of being very fragrant.

**CHANTREYLAND.** After two years of careful observation we have decided to offer Chantreyland instead of Apricot Queen, as it is a more decided apricot, a heavier grower, with larger flowers and longer stems. We consider it better in every way than Apricot Queen.

**FLORARIENSIS.** An alpine prize developed by Mons. Correvon. Mottled blue and white flowers appear in profusion in April and continue through the Summer.

**YELLOW GEM.** Another large-flowered, deep pure yellow. Plants robust and very free flowering.

#### Small-Flowering Varieties

**BOWLE'S BLACK.** An interesting novelty that makes a fine bedder. Upright plants are literally covered with small purple-black flowers with a tiny eye of gold. Flowers during the entire season.

**BOSNIACA.** Deep red. Dwarf, free-flowering plants, excellent for rockeries and edgings as they bloom the entire season.

**JOHNNY-JUMP-UP.** The old popular favorite with its small Pansy faces in variable combinations of purple, blue, and yellow. Gives a colorful show during the Summer.

Above Violas, plants, \$1.50 per 100, \$10.00 per 1000

#### Violas You Should Grow

Admiration. Deep violet. Well named because of its beauty.

Blue Perfection. Light blue with yellow eye. A very free-flowering variety. Lutea Splendens. Rich golden yellow. Lovely when used with the blue varieties.

Primrose Dame. Sulphur-vellow.

White Perfection. Clear white. One of the most desirable sorts.

Mixed Varieties. For this mixture we grow many different varieties, so there may be a wide range of color. A hundred plants will make a gorgeous showing.

Plants, 65 cts. per 100, \$5.00 per 1000

Not less than 25 plants will be furnished in any one color



English Daisies

## ENGLISH DAISIES (Bellis perennis)

Especially adapted for bedding, for edging borders and pools, and extremely desirable for giving touches of color to the rock-garden in early Spring. In moist, shady places they will continue to bloom well into the Summer. The plants should be mulched lightly in sections of the country where the ground freezes. Cultural directions same as for Pansies.

**Longfellow.** Rose color. Free blooming, but the flowers are smaller than those of the Monstrosa strain.

Monstrosa. Surpasses all others in vigorous growth and extra-large, double flowers. We offer Monstrosa Red, Rose, White, and Mixed Colors.

Monstrosa tubulosa, Etna. Quilled flowers which are slightly smaller than the other Monstrosa varieties. The color is a beautiful dark red.

Above English Daisies, Plants, 50 cts. per 100, \$3.50 per 1000; 5000 or more, \$3.00 per 1000

Crispa Cherry. Novelty. A compact, button type producing bright cherry-red flowers ½ to ¾ inch in diameter, on 6-inch stems. A very profuse bloomer. Plants, 65 cts. per 100, \$5.00 per 1000.

### FORGET-ME-NOT (Myosotis)

One of the old familiar garden plants adapted for bedding or for edgings in connection with pansies and Spring-flowering bulbs. Myosotis is a biennial, so plants set this Fall will bloom next Spring. It is advisable to give the plants slight protection during the Winter.

**Alpestris, Victoria.** Large clusters of azure-blue flowers. Plant bushy in habit. 6 in.

Alpestris, Victoria, Indigo Blue. Similar in form to the preceding but the flowers are deeper blue.

Alpestris, Victoria, Rose. Rose. Type as above.

**Robusta grandiflora.** Clear blue flowers on stems about 10 inches long. The plants are extra-strong growers.

Plants, 65 cts. per 100, \$5.00 per 1000



## Hardy Perennial Plants

All of our plants are transplanted field-grown and from 1 to 3 years old, according to the time it requires to produce a good strong plant. The varieties listed are the kinds most commonly used, covering a choice of plants for hardy border and rock-garden planting.

The plants that are adapted for rock-garden planting are preceded by a 
5 plants are sold at the 10 rate and 25 at the 100 rate

ACHILLEA · Milfoil or Yarrow	
Filipendulina. Bright yellow flowers and lace-like foliage. Nice 10 to plant among shrubbery, evergreens, or for back border.	100
June to September. 2 to 3 ft	\$8 00
entire Summer, on strong, erect stems. Good cut-flower. 2 ft 1 20  Perry's White. The whitest of all Achilleas. A choice variety and one of the best cut-flowers. An excellent filler. June to	8 00
August. 1 to 2 ft	8 00
Tomentosa. While naturally at home in the dry, rocky part of the rockery or border it will do equally as well on lower and more moist levels. Yellow flowers in June. 6 to 8 in	8 00
ADENOPHORA	
<b>Lilifolia.</b> Has a spike 2 to 3 feet high, in a fine shade of purple. Excellent border plant. Ideal for cutting. Blooms in July 1 20	8 00
AETHIONEMA · Persian Candytuft	
© Grandiflorum. A lovely little plant about 1 foot high. Blue- green foliage which remains handsome all Summer. During June the plant is covered with long spikes of clear rose-colored	
flowers	10 00
<b>© Persicum.</b> A choice little alpine for the rockery with steel-gray foliage that is very compact and low-growing. During June the	
plant is filled with little bracts of rose-pink flowers. 8 in 1 50	10 00
AGROSTEMMA · Mullein Pink	
Coronaria. Stout, erect-growing plants with silvery foliage which	

6 00

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AJUGA · Bugle	
⊚Genevensis. Dense spikes of blue flowers in May and June. 10	100
6 to 8 in	\$8 00
purplish blue flowers in May and June. 3 to 4 in	8 00
ALYSSUM · Goldentuft	
© Rostratum. Prostrate, almost shrubby, hoary gray all over.	
Flowers pale yellow in unbranched heads. May to July. 1 ft. 1 20	8 00
<b>Saxatile compactum.</b> Indispensable for rockery or border, growing 1 foot high and producing masses of broad, flat heads	
of bright yellow flowers in May. Hoary gray all over 1 10   Saxatile sulphureum. A mass of sulphur-yellow flowers and	7 00
hoary gray leaves in May. 15 in	8 00
<b>Serpyllifolium</b> (alpestre). Very dwarf, 4 to 5 inches high, with racemes of pale yellow flowers and rough, hoary leaves. Charm-	
ing for the rock-garden. Flowers just after Saxatile is out 1 50	10 00
ANCHUSA · Alkanet or Bugloss	
Barrelieri. Earliest, dwarf, dark blue Anchusa, growing about	
2½ feet high. Its desirable feature is that it does not grow as high as Italica, making it a nicer border type	10 00
Italica, Lissadell. An improved form of Italica, Dropmore, bear-	
ing extra-large, clear gentian-blue flowers during May and June 1 10    Myosotidiflora. A distinct dwarf type entirely different from	7 00
the tall varieties and at home in the shady or sunny part of the rockery. Sprays of forget-me-not-like flowers of a rich gentian-	
blue during April and May. 1 ft	10 00
ANEMONE SPECIES	
© Pulsatilla, Lilac. A gem for the rockery with its dainty early	
lavender blooms. Blooming during April and May. 1 ft 1 50	10 00
© Pulsatilla rubra. Type same as above with reddish purple flowers	12 00
A NITHENAIC Handa Adamanatica	
ANTHEMIS • Hardy Marguerites  New Art Shades 1 50	10 00
Tinctoria (Kelway Variety). Handsome, finely cut foliage and	
large, golden yellow flowers produced all Summer. Succeeds in the poorest soil. Excellent cut-flower	8 00
AQUILEGIA · Columbine	
♠ Alpina. Grows about 1 foot high, with dark blue flowers. A	
choice variety for the rock-garden. Very rare	8 00
© Canadensis (Common American Columbine). The native bright red and yellow variety	7 00
© Cærulea. Lovely blue and white flowers with long spurs 1 20	8 00
Chrysantha (Golden Columbine). Long-spurred, golden yellow flowers during May and June. 2½ to 3 ft	8 00
Chrysantha alba. Long-spurred, silvery white flowers 1 20	8 00
Crimson Star. The spurs and sepals are of rich crimson and the petals white, really a wonderful combination. Long spurred	
and of good substance	12 00
mixtures yet introduced. Extra long-spurred, perfectly formed	10.00
flowers in a wonderful range of colors	10 00
bright rose shades. Extra-long spurs. 30 in	8 00
<b>Flabellata nana alba.</b> A delightful dwarf variety that we highly recommend for the rockery. Waxy white flowers come on	
erect, 1-foot stems, in May and June	10 00
wonderful colors and color combinations	8 00

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ARABIS · Rockcress	
<b>OAlpina.</b> One of the earliest and prettiest Spring flowers. The spreading tufts are covered with a sheet of pure white flowers as soon as the snow disappears. Unequaled for rockeries and	100
edging, withstanding the drought, and is always neat. 6 in\$1 10 <b>@ Alpina alba flore-pleno.</b> Same as above but with double white flowers. Very fine rock-plant	
ARENARIA · Sandwort	12 0,0
• Montana. Close tufts, profusely covered with small silvery white	
flowers resembling upturned morning-glories during May and June. Excellent as an edging plant in formal gardens and for rockeries in sunny places	10 00
<b>⊘ Verna cæspitosa.</b> A prostrate-growing plant creeping low over the ground and between cracks in stones. Excellent for the rock-garden or between flagstones	
ARMERIA · Sea Pink	
Attractive, dwarf plants that will succeed in any soil, forming evergr	reen tufts
of bright green foliage from which innumerable flowers appear in dense stiff, wiry stems, during May and June. Very useful in the rockery.  © Cephalotes rubra. Deep pink flowers. Good for border as well 10	heads, on
as rockery. 8 to 10 in\$1 20	\$8 00
<ul> <li><b>⊘ Laucheana.</b> Bright rosy red. 3 to 6 in.</li> <li><b>⊘ Maritima alba.</b> White flowers. 3 to 6 in.</li> <li>1 20</li> <li>20</li> </ul>	
ARTEMISIA	
Lactiflora. Tall-growing plant with fine foliage and heads of	
small, sweet-scented white flowers in August and September. Excellent for cutting	8 00
tions. Sprays may be cut to mix with Winter bouquets. Entire color effect is bright frosted silver. 3 ft	8 00
ASCLEPIAS · Butterfly Weed	
<b>Tuberosa.</b> Attractive plants, flowering during July and August and growing about 1½ feet high. Produces umbels of bright orange flowers which are lovely to cut and last a long time 1 20	8 00
ASPERULA · Sweet Woodruff	
<b>⊙ Odorata.</b> A sweetly scented herb growing from 6 to 8 inches high, with terminal clusters of white flowers in May. A useful plant for a shady spot in the garden or rockery or for carpeting the ground in a shady position	10 00
	10 00
ASPHODELUS	
<b>Luteus.</b> An effective plant for the border, with sword-like foliage and spikes of fragrant, yellow, lily-like flowers in June. 3 ft 1 50	10 00
ASTERS · Michaelmas Daisies or Starworts	
Amellus elegans. Soft lavender. Should be planted in full sun.	10 00
August, September. 1½ ft	10 00
the finest bright pink flowers of any Aster yet introduced 1 50  Climax. One of the best and showiest, with large, pyramidal spikes of large, light lavender-blue flowers; very free. Excellent	10 00
cut-flower. 5 ft	
shaped flowers; compact habit. A border acquisition of yellow from July to September. 2 ft	10 00
Liege. Large, soft rosy pink. $2\frac{1}{2}$ ft	
Novæ-angliæ. Bright purple-violet, blooming during September and October. 4 ft	

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Alpine Aster, Mauve Cushion

#### ASTERS, continued

<b>October Dawn.</b> Grows about 2 feet high, in stout, branching, pyramid form and covered with large, attractive lilac-mauve	10	100
flowers	§1 50	\$10 00
blue, tinted lavender. $3\frac{1}{2}$ ft	1 50	10 00
first red fall Aster. A worth-while novelty	2 00	15 00
for cutting	1 50	10 00
blue. Very effective from late August on. 2½ ft <b>St. Egwin.</b> A pleasing, rosy pink. Very free blooming; compact	1 50	10 00
habit. 3 ft	1 50 1 50	10 00 10 00
ASTER SPECIES, ALPINE		
Alpinus. Dwarf plant with large violet-blue flowers. 9 in  © Goliath. Dense tuft of leaves from which issue many leafless stems 12 inches high, bearing, in June, bluish violet flowers 3 inches	1 20	8 00
in diameter. Fine for cutting	1 20	8 00
Flowers of delicate, soft mauve with silvery white reflections. Blooms during October and November  Subcæruleus, Wartburg Star. Similar to Alpinus except that it starts to bloom just when that variety is through. The indi-	1 20	8 00
vidual flowers are much larger and the stems are long, making this one of the best early summer-blooming perennials. 1 ft	1 80	12 00

#### NEW DWARF HYBRID BORDER ASTERS

A new development in Hardy Asters. They grow but a foot high and are very adaptable for the rockery or border. Blooming in September, they are very hardy and easy to grow.

© Countess of Dudley. A charming clear pink with a contrasting 10	100
yellow eye. Bushy habit\$1 80	\$12 00
<b>⊚ Lady Henry Maddocks.</b> Clear pale pink flowers produced freely	
on dwarf, compact plants	12 00
<b>O Nancy.</b> The bushy plants are completely covered with pale flesh-	40.00
pink flowers which practically hide all foliage	$12 \ 00$
<b>© Ronald.</b> This is a pleasing shade of bright lilac-pink, following	40.00
the rose-pink buds. Very showy 1 80	12 00
<b>Snowsprite</b> (Snow Fairy). Charming semi-double white flowers. 1 80	$12 \ 00$
<b>⊘ Victor.</b> The dwarfest of all, growing barely 9 inches tall, covered	
with good-sized flowers of a beautiful clear lavender-blue 1 80	$12 \ 00$

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AUBRIETIA				
Because of their neat, compact foliage and the vivid splash of cold give in the Spring, the Aubrietias are one of the best subjects for the valuable alpine plant. 3 in.	or v e r 10	rock	ch they ery. A	y A
© Deltoidea bougainvillei. Dwarf dark blue\$	1 5	50	\$10 0	
<ul> <li>Deltoidea leichtlini. Deep rose</li></ul>	1 5	50	10 0	
BAPTISIA · False-indigo				
Australis. A strong-growing plant, about 3 feet high, suitable either for the border or wild garden, with dark green, deeply cut foliage and spikes of dark blue, lupine-like flowers in June. Good for cutting.	1 2	20	8 0	0
BOCCONIA · Plume Poppy				
Cordata. A noble, hardy perennial, beautiful in foliage and				
flower, and adapted for planting in the shrubbery border or in bold groups in any position. Flowers in terminal panicles of creamy white in July. 6 to 8 ft.	1 2	20	8 0	0
BOLTONIA · False-chamomile				
Asteroides. Large, single, aster-like flowers during the Summer				
and Autumn months. Pure white and very effective. Good for cutting. 6 to 7 ft	1 :	20	8 0	0
Latisquama. Lavender-pink. Good for cutting. 4 to 5 ft			8 0	00
CALAMINTHA				
	1	20	8 0	00
CAMPANULA · Bellflower				
Calycanthema (Cup-and-Saucer), Mixed. Tall, erect-growing				
plants completely covered with large cup-and-saucer shaped flowers during late May and June. One of the loveliest of bien- nials and a perfect plant for the old-fashioned, hardy garden.				
	$\frac{1}{1}$		6 0	
Calycanthema, Pink. Same as above with lovely pink flowers.	1	00	6 (	00
Calycanthema, White. Same as above with pure white flowers.  © Carpatica (Carpathian Harebell). Compact tufts producing clear	1	00	6 0	JU
blue flowers on wiry 8-inch stems from June to October	1		8 (	
<ul> <li>© Carpatica alba. Like preceding, but white</li> <li>© Garganica. A gem for the rock-garden. Forms a low, spreading tuft which in June is covered with starry light blue flowers hav-</li> </ul>	1	20	8 (	JU
ing white eyes. Exquisite hanging over a rock	1	80	12 (	00
© Glomerata dahurica. A Campanula that should be in every garden. It is about 1½ feet high. In June and July has large,				
close heads of deep blue flowers which are strikingly effective  Medium (Single Canterbury Bell), Mixed. Same habit of growth	1	50	10 (	)()
as Calycanthema: however, flowers do not have the so-called	1	00	6 (	00
"saucer," but are bell shaped. $2\frac{1}{2}$ ft	1	00	0 (	00
flowers in June and July. The ideal plant for the stone wall and rock-garden	2	00	15 (	00
Persicifolia grandiflora alba (Peach-leaved Bellflower). A noble border plant with splendid spikes of large, bell-shaped, pure			10 (	00
white flowers from June to August. Good for cutting. 2 to 3 ft  Persicifolia grandiflora cærulea. An excellent companion to	1	00		
the white variety  © Rotundifolia (Blue Bells of Scotland). Its delicate blue, pendent	1	50	10	00
bells are very attractive if planted high among the rocks.  June to August. 1 ft	1	50	10	00
© Turbinata. Erect, cup-like flowers, somewhat on the order of C. carpatica. Various shades of blue and lavender	1	50	10	00

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CARNATION	
Grenadin, Pink. An attractive rose-pink that fills a great 10 variety of uses as a cut-flower	100 \$7 00 7 00 7 00 7 00 7 00
CATANANCHE	
© Cærulea. Heads of pretty deep blue flowers on 1½-foot stems.  Profuse bloomer and an excellent cut-flower. July, August, and September	8 00
CENTAUREA · Knapweed	
<b>Dealbata.</b> Large, striking rose-pink flowers. June and July. 2 ft. 1 20 <b>Macrocephala.</b> Large, thistle-like golden yellow flowers. Useful for cutting and showy in the border. Blooms in July and	8 00
August. 3½ ft	10 00
September	8 00
CERASTIUM · Snow-in-Summer	
<b>Tomentosum.</b> Desirable, low-growing plant with silvery foliage and white flowers in May and June. Suitable for rockery or for carpeting dry, sunny spots or covering graves. Can also be used effectively in carpet bedding	8 00
CHRYSANTHEMUMS, HARDY	
Aladdin. This early-flowering variety has proved extremely valuable under good growing conditions, flowering freely from early August on. The color is an attractive shade of bronze 1 50  Amelia. The dwarfest of Mums—not over 10 inches high. Completely covered with pink blossoms so that the plant resembles	10 00
an azalea. Also called "Pink Cushion."	10 00
Vigorous and branchy, attaining 2 feet	8 00
same habit, but the flowers are a clean, clear pale yellow 1 20  Crimson Splendor. A single variety producing rich crimsonmaroon flowers with deep garnet tones and having prominent	8 00
golden centers. Blooms fully 4 inches across. September. 2 ft 1 20 <b>Early Bronze.</b> Extremely early variety in a lively bronze-yellow	8 00
color. Flowers freely from late August on	8 00
Glory of Seven Oaks. Soft but clear yellow masses of bloom have made this a great favorite. August. Medium height 1 20 Granny Scovill. Novelty. (1934 introduction.) A lovely, large flower fully 4½ inches across and of nice, fluffy form. The color is a warm coral-bronze. Dwarf and branching growth with fine	8 00
healthy foliage. Not too hardy but sufficiently outstanding in other respects to merit additional Winter care. In full bloom	10.00
October 10. 2 ft	12 00
October	8 00
white variety to date	10 00
September 30	10 00 8 00
Mrs. J. Willis Martin. Crushed strawberry in color. One of the most beautiful varieties on account of its exquisite shade 1 20	8 00



Korean Hybrid Chrysanthemum, Daphne. See page 15

#### CHRYSANTHEMUMS, continued

October Girl. Flowers semi-double, fully 2 inches across, pink		100
shaded with lavender. October 1	31 - 20	\$8 00
<b>R. Marion Hatton.</b> Flower of Decorative Pompon type in the		
brightest canary-yellow. Wonderful for mass effect in the		
garden. Late September on	1 20	8 00
Ruth Cumming. Rich reddish bronze with terra-cotta shades,		
aging to an even, soft bronze tone. October 10	1 20	8 00
<b>Ruth Hatton.</b> A Decorative Pompon type that is a clear ivory-		
white when fully opened. October 10	1 20	8 00
Ruth Pitzonka. The first offering of our new variety. Full,		
double, large, bright canary-yellow flowers of excellent form.		
Very free bloomer and an excellent cut-flower. September 1.		
We consider this the nicest yellow we have ever seen	3 50	30 00
Winnetka. Decorative. Blooms in early October, growing 2 feet	0 00	30 00
high. Lovely, large, shaggy flowers of pale pink and yellow,		
turning to pure white	1 20	8 00
Yellow Gem. A bright canary-yellow without shading. Com-	1 20	0 00
pact grower, averaging 1½ feet in height. One of the finest		
buttons. Early October	1 20	8 00
buttons. Early Competer,	1 20	3 00

## CHRYSANTHEMUM MAXIMUM · Shasta Daisy

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Splendid hardy perennials of easy culture and invaluable for cutting. in good rich loam to bring out their beauty.	Plant 100
Alaska. Large white flowers from June to August\$1 00	\$6 00
Arcticum (Arctic Daisy). Among Fall-flowering perennials this	
is one of the best. White flowers, slightly tinged rose or lilac.	0.00
September	8 00
<b>Double White Swan.</b> Solid, double, pure white flowers are produced in June on good wiry stems from 1½ to 2 feet long. A Daisy that will compare with the double pyrethrum 1 80	12 00
Giant Double White. Pure white flowers, 5 inches across, on	
long, wiry, straight stems. Full doubles to semi-doubles and singles resembling giant Asters	8 00

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#### NEW KOREAN HYBRID CHRYSANTHEMUMS

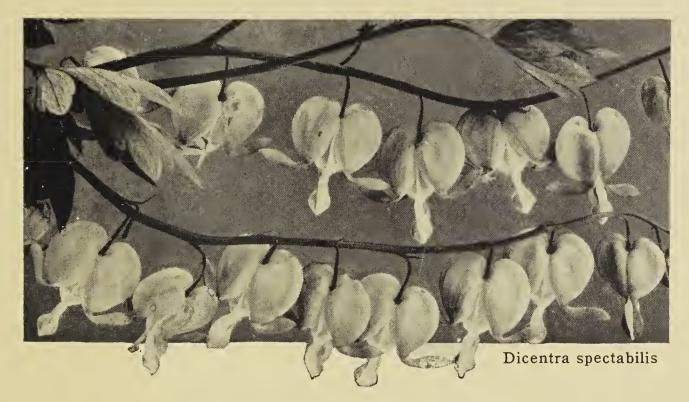
A new race of hybrids which has been developed from *C. coreanum*. A distinct type that adds new color, new interest, new hardiness, and promises to be especially valuable in sections where winter-killing has been a serious objection. They will prove valuable for cut-flowers as well as for color-effect in the garden.

#### Introductions of 1934-35

Introductions of 1934-35			
<b>Mercury.</b> Single, 3-inch flowers open bronze-red and change to coppery bronze as they mature. September 30. 2 ft			\$100 \$10 00
<b>Daphne.</b> Single daphne-pink flowers, $3\frac{1}{2}$ inches in diameter, with an underlying sheen of lilac-rose. October 12. 2 to $2\frac{1}{2}$ ft	1	50	10 00
Ceres. Old-gold, chamois-yellow, and soft coppery bronze; single. October 10. 2 to 2½ ft	1	50	10 00
<b>Apollo.</b> A sparkling combination of bronze, red, and gold, suffused with glowing salmon; single; 2 inches across. October 10. 2½ ft	1	50	10 00
<b>Diana.</b> Chatenay-rose-pink, mingled with lilac-rose and soft salmon. Triple rays of petals. October 12. 2 ft			10 00
Mars. Deep amaranth-red, changing to wine-red; single. October 15. 2 to $2\frac{1}{2}$ ft			10 00
<b>Hebe.</b> Soft lavender-pink; single; 3 inches across. Late September. $2\frac{1}{2}$ ft			10 00
<b>Orion.</b> Brilliant yellow; 3 inches across. October 5. 2½ ft <b>Vulcan.</b> Double rows of petals open carmine-red, aging to bronze-	1	50	10 00
crimson. October 5. $2\frac{1}{2}$ ft	1	50	10 00
Introductions of 1936			
<b>Aphrodite.</b> The color is a soft tint of pink in the opening flowers, changing to ivory-white, with the slightest mingling of delicate			
pink in the fully developed, single, gerbera-like blossoms. 3 to 3½ inches across. October 5. Height, 2 ft.; spread, 3 ft	2	50	20 00
Fortuna. Ox-blood-red flowers measuring 3 to 4 inches across. Of medium height and striking appearance			20 00
Hestia. Semi-double flowers of delicate rose-pink  Juno. Dwarf, compact plants producing single flowers that open coppery red and age to salmon-flesh			20 00
Niobe. Of dwarf, compact habit, producing clear white flowers with yellow discs			20 00
<b>Saturn.</b> Brilliant, sparkling orange and bronze, enhanced by a soft orange ring or halo surrounding the golden yellow center.			20.00
Single flowers 3 inches across. October 5. $2\frac{1}{2}$ to 3 ft		50 50	$ \begin{array}{cccc} 20 & 00 \\ 20 & 00 \end{array} $
<b>Venus.</b> A new and attractive color, the general effect of which is lilac-pink with rose-lavender shading. Single flowers, 2½ inches			20.00
across, with three or four rows of petals. October 1. 2½ ft  Vesta. Deep golden orange flowers of duplex form			$ \begin{array}{cccc} 20 & 00 \\ 20 & 00 \end{array} $
New Korean Double Types			
Indian Summer. Vivid, glowing orange. The unfurled central petals add a luminous golden orange reflection that immediately captures attention. Flowers 3 inches across, many petaled, and	9	50	20 00
Romany. A color that comes between carmine and nopal red. In effect it is a soft, glowing red with bronze tone, full double.			20 00
October 5. 2½ ft	ند	30	20 00
Introductions of 1937—Double Types			
Ember. A brilliant glowing bronze. Blooms are not too double and of excellent form. October. 2½ ft	3	50	30 00
double, and a charming shade of soft yellow with the faintest bronze shadings. $2\frac{1}{2}$ ft	3	50	30 00
<b>The Moor.</b> Amaranth-purple or port-wine-red. It is noted for its intensity and brilliance in the garden. Late September. 2 ft	3	50	30 00

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COREOPSIS, Double-flowered		
Auriculata superba, Diadem. Grand novelty. Very free grow-	10	100
ing. Large yellow flower with dark blotch in center	\$1 10	\$7 00
Mayfleld Giant. An improved strain producing more vigorous plants with longer, firmer stems and larger individual yellow		
flowers  Perry's Double. As a result of careful crossing, this fine double	1 10	7 00
is decidedly improved. It is a bright clear yellow of fine form	1 20	8 00
DELDUIL III III III III		
DELPHINIUM · Hardy Larkspur		
Belladonna, Blue Grotto. Novelty. This has the wonderful characteristics of Belladonna Improved, but the flowers are a		
most intense and brilliant deep indigo-blue. Fine for garden	7 00	0.00
display and cutting. Different blue from the Bellamosum  Belladonna Improved (Cliveden Beauty). All experts agree		8 00
that this strain is an improvement on the original. It is the		
freest and most continuous blooming of all the Delphiniums.  The clear turquoise-blue of its flowers is not equaled for delicacy		
and beauty. A generous planting should be included in every		8 00
hardy border  Bellamosum Improved. This is a rich deep blue form of the	1 20	3 00
popular light blue Belladonna, having the same free-blooming	1 20	8 00
and other good qualities  Blackmore & Langdon's English Hybrids. This is indeed a	1 20	0 00
wonderful strain. It has a range of colors well divided in the palest of blue shades to the deepest indigo, with a strong run		
of the most delicate shades of rose; double and single	1 20	8 00
© Chinense, Blue Butterfly. A distinct and neat variety growing about 1 foot high with fine, feathery foliage and producing freely		
large blossoms of rich ultramarine-blue. The rock-garden Delphinium	1 10	7 00
© Chinense alba. Like above, but flowers white	1 10	7 00
<b>Summer Cloud.</b> This fine new variety is the best of all whites introduced to date and comes practically 100 per cent true. Of		
free-flowering habit and exceptionally good for cutting. 4 to 5 ft.		8 00
Wrexham's Hollyhock. The Wrexham strain grows 5 to 8 feet tall and the spikes have 36 to 40 inches of flowers, hence the		
name Hollyhock Delphinium. The colors are shades of blue and violet with white, purple, and black-blue center petals,		
both double and single. A truly magnificent strain	1 50	10 00
DIANTILLIC C I D. I		
DIANTHUS · Garden Pink		
<b>Plumarius, Bristol Jewel.</b> Seldom without blossoms from June until frost. Semi-double, nicely formed flowers and quite fra-		
grant; color white, prettily flaked crimson, distinct crimson eye. Growth somewhat spreading; cut back after flowering	1 50	10 00
Plumarius, Bristol Purity. Absolutely pure white, double		
flowers and very fragrant	1 50	10 00
crimson eye; very fragrant	1 50	10 00
<b>Plumarlus</b> (Garden Pink). Very beautiful, sweet-scented, double, semi-double, and single flowers in great diversity of color	1 00	6 00
DIANTHUS SPECIES		
<b>O Alpinus allwoodi, Mary.</b> Pale rose-pink, maroon center; large, full flower	1 50	10 00
<b>This Pink delights in a sandy soil and sun.</b> Flowers	1 00	10 00
white, with carmine ring, on 5-inch stems, deeply fringed and fragrant	1 20	8 00
<b>The Arvernensis.</b> A beautiful, rose-colored Pink from the mountains		10 00
of France; fragrant; 2 to 3 inches across		
Blooms from May to frost  © Cæsius (Cheddar Pink). Makes compact mounds of blue-gray	1 50	10 00
foliage with fringed rosy flowers on 6-inch stems. June and July.	1 20	8 00
<b>Deltoldes</b> (Maiden Pink). A beautiful little prostrate plant with narrow leaves and bearing a profusion of small crimson flowers		
during June and July. Easily grown in rockery	1 20	8 00
© Deltoldes, Major Stearn's Variety. Gem for the rock-garden. Brown-tinted foliage and crimson flowers	1 20	8 00
Furst Bismarck. Bright crimson-pink; perpetual flowering. May to November.		8 00
	1 20	- 0 00

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\$7 00
7 00
8 00
7 00



## DICENTRA · Bleeding-Heart

<b>Eximia</b> (Plumy Bleeding-heart). A dwarf-growing sort with 10 beautiful, finely cut foliage and showy racemes of pretty pink	100
flowers throughout the season. Too much cannot be said for this fine border plant as it is equally at home in full shade or sun and perfectly hardy anywhere\$1 50	\$10 00
<b>Spectabilis</b> (Bleeding-heart or Seal-flower). An old-fashioned favorite. Its long racemes of graceful, heart-shaped pink flowers in May and June are always attractive. It is used largely for forcing, and is perfectly at home in any part of the hardy border, and especially valuable for planting in the shade. 1 to 2 ft.	
Strong clumps	15 00
DIGITALIS · Foxglove	

210111 1210 1010,010			
Giant Shirley Hybrids. They are a genuine "Shirley" produc-			
tion of extraordinary size and vigor, growing 5 to 6 feet tall.			
Colors range from white and shell-pink to deepest rose, many			
attractively dotted with crimson or chocolate	1	10	7 00
Gloxiniæflora purpurea. Purple-spotted Gloxinia-like flowers.	1	10	7 00
Gloxiniæflora rosea. An excellent rose-colored type of the above	1	10	7 00
<b>Grandiflora.</b> The spikes are not as large as those of other species,			
but the flowers are a strong yellow	1	20	8 00
<b>Isabellina.</b> A lovely cream-yellow sort of medium height, pro-			
ducing 3 or 4 flower-spikes to one plant	1	50	10 00

#### DORONICUM · Leopardbane

<b>Excelsum.</b> Large, bright yellow, daisy-like flowers, and one of			
the most effective very early Spring-flowering perennials. It			
succeeds everywhere. Very attractive when planted in clumps.			
2 ft	1	50	10 00

#### **ERIGERON** · Summer Starwort

bears an attractive head of purplish flowers during June and		
July	1 50	10 00

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ERINUS		
flowers. A first-rate rock-plant and also invaluable for establish-	10	100
ing on old walls or between steps. 4 in. May and June	$\begin{array}{ccc} 51 & 50 \\ 1 & 50 \end{array}$	$     \begin{array}{ccccccccccccccccccccccccccccccccc$
	2 00	
ERYNGIUM		
<b>Amethystinum.</b> A handsome plant covered with steel-blue, globe-shaped flowers. Fine for drying and using as a Winter		
bouquet. 2½ ft	1 50	10 00
ERYSIMUM		
© Pulchellum (Fairy Wallflower). Dwarf plant with sulphur-		
yellow flowers. Good for the rock-garden. 6 in	1 20	8 00
EUPHORBIA		
⊚ Myrsinites. Pretty prostrate species with bluish foliage and	<b>4 *</b> 0	10.00
crowded heads of yellow flowers	1 50	10 00
forming a hemispherical clump covered with yellow flowers in May and June. Excellent for border or rock-garden	1 50	10 00
	_ 0 0	
EUPATORIUM · Hardy Ageratum		
Ageratoides (Thoroughwort). A useful border plant of strong, free growth, 3 to $3\frac{1}{2}$ feet high, with minute white flowers in dense		
heads; splendid for cutting in August and September  Cælestinum. Fine perennial closely resembling the ageratum.	1 50	10 00
Flowers a light blue from August to frost. Fine for cutting	1 50	10 00
GAILLARDIA · Blanket-flower		
© Goblin. Especially suitable for the rock-garden. Dwarf plants,		
12 to 16 inches high, form broad bushes of close, compact habit. Bright yellow blooms with deep red zones	1 50	10 00
Grandiflora, Portola Hybrids. An improved strain of selected colors having a range from reddish bronze to deep gold. A	1 00	10 00
recommended cut-flower	1 10	7 00
<b>Grandiflora, Superb Mixed.</b> This variety is among the showiest and most effective hardy perennial plants and should find a place		
in every hardy border; also splendid for cutting. 2 ft	1 10	7 00
GEUM · Avens		
© Borisi. Novelty. A vivid scarlet, single flower for the alpine	1.50	10.00
Lady Stratheden. Rich, golden yellow flowers; counterpart of	1 50	10 00
Mrs. Bradshaw. Fine for hardy garden. May and June. 2 ft  Mrs. Bradshaw. A splendid variety with large, double flowers of	1 20	8 00
	1 20	8 00
GLOBULARIA · Globe Daisy		
Trichosanthes. A dwarf, tufted little plant with beautiful lav-		
ender flower-heads. Does well in front of a well-drained border and is a brilliant picture in the rock-garden	1 50	10 00
GYPSOPHILA · Baby's-breath		
<b>Bristol Fairy.</b> Large panicles of double white flowers in which the individual blossom is larger than older varieties, and of the		
purest white. It also flowers continuously throughout the Summer.	3 00	25 00
Paniculata flore-pleno. Blooms in July and August with tiny double white flowers in great abundance. Grows 2 to 3 feet high.	3 00	
Our plants are from seed and should be about 70 per cent true.	1 10	7 00
<b>Repens.</b> A beautiful trailing plant for the rockery, with clouds of small, white flowers in June and July	1 20	8 00
© Repens rosea. Same habit as above; pale pink flowers	1 20	8 00

The plants that are adapted for rock-garden planting are preceded by a o

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HELENIUM · Helen's Flower	
<b>Riverton Beauty.</b> Pure lemon-yellow flowers with large discs of 10	100
purest black. Desirable plant for sunny border. Good for	
cutting. 3 to 4 ft. Early August and September	\$8 (
<b>Riverton Gem.</b> Old-gold, suffused with bright terra-cotta, changing to wallflower-red. 3 to 4 ft. In bloom from August until	
October	8 (
HELIANTHEMUM · Rock or Sun-rose	
	4 <b>1</b>
Low-growing evergreen plants, forming broad clumps which, during beason, July to September, are hidden by a mass of bloom. For the	
the border, the rockery, or a dry, sunny bank.	100
Buttercup. Golden yellow; single\$1 20	\$8
Fireball. Bright scarlet; double	8
Rhodanthe carneum. Rich pink flowers. Gray foliage 1 20	8
HELIOPSIS · Orange Sunflower	
Scabra excelsa. Rich chrome-yellow flowers, turning to bright	
yellow as they mature. These are almost double, having from 4 to 5 rows of petals, and are produced very profusely. The	
plant is of robust growth, about 3 feet high, and from mid-July	
to the end of August makes an effective display 1 20	8
HESPERIS · Rocket	
Matronalis. Fragrant rose flowers in showy spikes in June and July. 2 to 3 ft	8
July, 2 to 3 lt 1 20	O
HEUCHERA · Coral Bells	
Brizoides. Pale pink flowers in abundance during May 1 50	10
Perry's White. Pure white flowers which go well with the red and	
pink varieties. Flowers from June to September 1 50	10
Pluie de Feu. Large, rich scarlet flowers. Very free flowering. 1 50	10
Rosmondi. One of the handsomest Heucheras of the coral-pink shades. Its stiff, straight stems make it surpass all other varie-	
ties. A very strong grower. 1 to $1\frac{1}{2}$ ft	12
Sanguinea. Brilliant coral-red. Very ornamental 1 50	10
HOLLYHOCKS	
<b>Double Imperator.</b> New. Very large, double blooms with	
elegantly and deeply fringed outer petals and a very double	
crested rosette in the center. Includes many charming color combinations of choice delicate tints	8
Orange Prince. Large, fully double flowers in a rich apricot-	
orange	8
Chater's Double Newport Pink	8
Chater's Double Red	7
Chater's Double White 1 10	7
Chater's Double Mixed	7
Chater's Double Yellow 1 10	7
IBERIS - Hardy Candytuft	
Gibraltarica. A stocky plant with dark green foliage. During	
June it is a mass of violet and lavender flowers. Fine in a low	
border or in the rockery. Requires a protected situation. 8 in 1 20	8
Sempervirens. A sheet of white flowers in Spring completely	
covers its rich, dark green foliage. Particularly fine rock-plant. 6 to 8 in	8
IRIS PUMILA	
Cristata. Dainty little lavender Iris with yellow patch on petals.	0
Very dwarf and early 1 20	8

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LAMIUM · Mountain Sage	4.7	`	400
<b>Maculatum, Pink.</b> A trailing plant with variegated leaves and pink flowers all Summer. Very good			\$10 00
	1	50	10 00
LAVANDULA · Lavender			
Vera (True Sweet Lavender). Dull blue-gray foliage and fragrant			
lavender flowers during July and August. When cut and dried they retain their fragrance indefinitely	1	20	8 00
LEONTOPODIUM · Edelweiss			
Alpinum. A famous alpine with silvery leaves and curious,			
woolly white flowers. Comparatively easy to grow in a well-drained position. 6 in	1	50	10 00
LIATRIS · Blazing Star or Gayfeather			
Pycnostachya. Plant of easy culture and unusual appearance.			
Spikes of rich purple flowers, 4 feet long, during July and August.	1	10	7 00
<b>Scariosa</b> (Kansas Gayfeather). Same color as above, only the spike is not so dense. Gives a fluffy appearance and is attractive.			
July, August	1	10	7 00
LINUM · Flax			
© Flavum. Leaves flat and broad. Flowers golden yellow, ¾ inch			
across. Suitable for the rockery	1	20	8 00
© Perenne, Blue. Pearly blue flowers. A graceful, hardy perennial for the border or rockery. Blooms from May to August. 1½ ft	1	10	7 00
LOBELIA · Cardinal Flower			
<b>Cardinalis.</b> A native plant that will grow well in a shaded part of the garden. Beautiful spikes of rich cardinal, 30 inches tall, in August.	1	50	10 00
LYCHNIS · Jerusalem Cross			
<b>⊘ Viscaria flpl.</b> Very attractive variety producing double red flowers on 14-inch stems. As a garden flower for show purposes it cannot be beat	1	50	10 00
LYTHRUM · Purple Loosestrife			
Superbum roseum. Very showy rosy purple spikes about 2 to			
3 feet high, produced in profusion all Summer. Splendid for banks of streams and ponds	1	50	10 00
MATRICARIA · Feverfew			
Golden Ball. Dwarf yellow form of Little Gem. 1 ft	1	20	8 00
MERTENSIA · Virginia Cowslip			
Virginica. An early Spring-flowering plant, growing about 1 to 1½ feet high, with blue flowers fading to pink. One of the most interesting of our native Spring flowers.	1	20	8 00
MYOSOTIS · Forget-me-not			
© Palustris semperflorens. Very charming plants by the water-			
side, border, or rockery. They like shade and make a good	1	1.0	7 00
ground-cover. Blue			7 00 7 00
			, 00
NEPETA · Catmint			
<b>Mussini.</b> An excellent plant for any position, but especially useful in the rock-garden. Of dwarf, compact habit, producing masses of bloom of a beautiful shade of lavender. 1 ft	1	50	10 00

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NIEREMBERGIA · Trailing Cupflower	
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<b>Rivularis.</b> A charming, dwarf, creeping alpine plant, bearing large, creamy white, cup-shaped flowers from June till Sep- 10	100
tember. Most desirable plants for the rockery\$1 50	\$10 00
OENOTHERA · Evening Primrose	
Missouriensis. A low species with prostrate, ascending branches;	
profuse bloomer. Solitary flowers of a bright yellow, often	
4 inches across. Good rock-plants, blooming from June to August. 10 in	10 00
Youngi. A strong, stocky, large-leaved plant with firm, shiny	10 00
foliage. Numerous bright lemon-yellow flowers from June to	
August. 2 ft	10 00
PAPAVER ORIENTALE · Oriental Poppy	
Orientale. Tremendous, cup-shaped blooms of orange-scarlet,	
with large, purplish black blotches at bases of petals, creating	8 00
a wonderful contrast when bloom is fully open	8 00
color that is needed to make variety with the Orientals 1 50	10 00
Orientale, Olympia. Blooms two weeks earlier than all other	
varieties. Flowers are about 4 inches in diameter, quite double,	19.00
and orange-scarlet in color	12 00
PAPAVER NUDICAULE · Iceland Poppy	
Baker's Sunbeam Mixture. These plants are of neat habit,	
forming a tuft of bright green, fern-like foliage, from which	
spring, throughout the entire season, a profusion of slender,	
leafless stems, 1 foot high, each graced with charming, cupshaped, yellow, orange, white, or pink flowers	10 00
shaped, yellow, orange, white, or plink howers 1 30	10 00
PENTSTEMON · Beard-Tongue	
Barbatus Torreyi. Spikes 2 feet long, of bright scarlet flowers	
from June till August. A very effective plant for the border 1 20	8 00
Digitalis (Foxglove Pentstemon). As its name implies, it has a	
similarity to the foxglove. White flowers with purple throats.  Begins to bloom in June. 23 in	8 00
<b>Grandiflorus.</b> Not particular as to soils. The bluish lavender	0 00
flowers grow on stalks from 15 to 30 inches high during May and	
June. The florets vary from one only at the base to six in	0.00
clusters	8 00
PHLOX SPECIES	
<b>Amæna.</b> One of the best varieties for carpeting the ground, the	
rockery, or the border. It grows but 6 inches high, and in the Spring is a sheet of rich bright pink flowers	8 00
© Divaricata canadensis. One of our native species, which is	0 00
worthy of extensive planting, commencing to bloom early in	
April and continuing through May, with large, fragrant, lav-	0.00
ender flowers on stems 10 inches high	8 00
© Ovata (carolina). Bright rosy red flowers in great quantities on 6 to 8-inch stems during May and June. Very good rock-plant 1 50	10 00
PHLOX SUBULATA (SETACEA)	
Moss or Mountain Pinks	
<b> Alba.</b> Pure white	7 00
<b>⊚ Atropurpurea.</b> Strong grower of practically the same growing	0.00
habit as Rosea. Bright crimson-purple	8 00
<b>Blue Hill.</b> A compact grower, giving early and late Fall crop of deep blue flowers. One of the best	10 00
© Lilacina. Strong grower of creeping habit. Light lilac flowers 1 10	7 00
<b>⊚ Rosea.</b> Rose-pink	7 00
<b>⊘ Vivid.</b> Bright pink with fiery red eye. We would say this is the	10.00
finest free-flowering dwarf Phlox in existence	12 00
The plants that are adapted for rock-garden planting are preceded	by a ⊚



Hardy Phlox

### PHLOX DECUSSATA · Hardy Phlox

		_		_
Antonin Mercier. Delicate lilac-blue of medium height. One			10	-
of the best of the lilac shades			\$8	
Baron von Dedem. Bright orange-red	1	50	10	00
B. Comte. Tall-growing, with large heads of rich, satiny, very				
brilliant amaranth flowers	1	20	8	00
<b>Beacon.</b> Brilliant cherry-red. An excellent variety and one of the best of this color. 3 ft	1	50	10	00
Border Gem. A distinct novelty. Large trusses of well-formed	1	30	10	00
violet-blue flowers; very attractive and an outstanding color.	1	50	10	00
3½ ft	1	30	10	00
Caroline Vandenberg. One of the most attractive lavenders.	4	50	10	00
A true lavender-blue with large individual flowers	1	50	10	UU
Champs Elysees. Not a new Phlox but it ranks among the best	_	0.0		0.0
		20		00
Count Zeppelin. Pure white flowers with vermilion-red eyes	1	50	10	00
Daily Sketch. This variety possesses compelling beauty. It is				
vigorous in growth and reaches a height of about 3 feet. Flower				
trusses are enormous and individual florets are extra large. The				
color is a salmon-pink with a vivid crimson eye. A splendid and				
worth-while English novelty	2	00	15	
<b>E. I. Farrington.</b> Good, soft salmon-pink, with lighter eye	1	20	8	00
<b>Enchantress.</b> Bright salmon-pink, dark eye. Vigorous grower				
with rich, glossy foliage	1	20	8	00
Ethel Pritchard. A delightful French mauve Phlox which,				
if seen on a cloudy day, looks almost as pale blue as our native				
P. divaricata. A strong grower, flowering freely, and should be				
planted with white or yellow flowers to look its best	1	50	10	00
Feuerbrand (Fireglow). Brilliant orange-scarlet, sometimes				
almost vermilion. Medium height and one of the most bril-				
liant Phlox known	1	50	10	00
		50		00
George Stipp. New. Deep, glowing salmon with shaded lighter			20	5.0
eye. Very outstanding. Does not fade. 2½ to 3 ft	1	50	10	00
Hauptmann Koehl. Dark blood-red; large clusters on strong,	_	00	10	50
tall stems	1	50	10	$\Omega\Omega$
UMAL DUCHTO	1	00	10	00

PHLOX DECUSSATA, continued	
Jules Sandeau. Very large individual flowers of a good pure 10	100
pink. Splendid trusses carried on stems 1½ feet high. Forms	\$8 00
a compact plant of excellent habit\$1 20 <b>Leo Schlageter.</b> Seldom has one seen a shade of red such as is	φο 00
produced by this fine new Phlox. The brilliant scarlet blooms	
seem to glow with fire, an impression that is heightened by the fact that they seem to have a decided orange cast. Of splendid	
habit. The best red Phlox in existence today. 3 ft 2 00	15 00
Miss Lingard. Pearly white with delicate pink eye. Produces two or three crops of flowers during the season and is indis-	
pensable as a cut-flower for home use 1 50	10 00
Mrs. Jenkins (Independence). Pure white. Late flowering. Grows very fast and is of medium height. Splendid for planting	
in masses	8 00
Mrs. Milly van Hoboken. An excellent new variety. Very large florets of bright pink with a slight and delicate mauve	
suffusion. Strong grower	10 00
Mrs. Scholten. New. Dark salmon-pink flowers in enormous pyramidal spikes. A splendid sort of great value. Midseason	
	10 00
flowering and of medium height	8 00
cherry-red eye. Tall	8 00
<b>Rheinlander.</b> Beautiful salmon-pink with claret-red eye.	8 00
Individual trusses of immense size	
Rokoko. New. A clear soft pink; large individual flowers. Very	10 00
strong grower. 2½ ft 1 50	10 00
Saladin. A most brilliant scarlet-red with blood-red eye. Strong	18 00
grower and free bloomer	13 00
with lilac and white tints at center, the effect being rich	15 00
salmon. A fine new Phlox	10 00
tiful shade of deep salmon-pink overlaid with a scarlet glow;	8 00
small, aniline-red eye	8 00
PHYSOSTEGIA · False Dragonhead	
Virginica. Spikes of delicate pink flowers during the Summer	
months. 3 to 4 ft	7 00
border and in vases makes a fine flower to decorate the home. 1 10	7 00
DI ATYCODONI Chi an Palitiamen	
PLATYCODON · Chinese Bellflower	
<b>Grandiflorum.</b> Large, showy, deep blue flowers on 20-inch spikes are produced all Summer. A splendid plant for the	
hardy border or among shrubbery 1 10	7 00
Grandiflorum alba. White form of above	7 00
<b>Grandiflorum Mariesi.</b> A beautiful dwarf species with broad, thick foliage and large, deep violet-blue flowers on 12-inch stems	
in great profusion throughout the entire Summer. Plant in front of the border or in the rock-garden	7 00
front of the border or in the rock-garden 1 10	1 00
PLUMBAGO	
<b>Larpentæ.</b> One of the most desirable border and rock-plants. It	
is of dwarf, spreading habit, growing 6 to 8 inches high, covered with deep blue flowers during late Summer and Fall 1 50	10 00
POLEMONIUM · Jacob's Ladder	
<b>Reptans.</b> Its showy bright blue flowers on the dwarf, spreading plant make a fine appearance in the rock-garden or in the front-	
row border from April to June 1 50	10 00
<b>Richardsoni cæruleum.</b> Beautiful sky-blue flowers on good, strong stems that grow 2 feet high and bloom during June and	
July. Very good	8 00

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PRIMULA · Primrose		
Acaulis cærulea. A most novel variety with large, deep purple-	10	100
blue flowers. Early	\$2 00	\$15 00
thick leaves. Very fragrant flowers in clusters on slender stems in a large variety of lovely shades. 8 in	1 80	12 00
© Cashmiriana. Large, globular heads of a pleasing lilac-rose		
shade. Grows 6 inches high and blooms in May. Prefers a moist, shaded situation	1 80	12 00
© Cortusoides. A distinct Siberian species, with soft, wrinkled, heart-shaped leaves. Deep rose flowers in early Summer. Pre-		
fers light, rich, well-drained soil in a sunny position. Good for border or rockery. 10 in	1 50	10 00
<b>Japonica.</b> Whorls of large flowers in shades of red and pink.		
Shade and moisture for this beauty	1 50	10 00
bunch Primulas. Flowers vary from clear yellow to yellow and maroon and stand well above the foliage	1 50	10 00
<b>⊙ Veris elatior gigantea.</b> A selection of P. veris elatior gigantea	1 00	10 00
that is very effective for a mass planting in beds. Flowers of the bunch type on 8- to 10-inch stems that lift themselves high		
above the foliage in April. Individual florets average ½ inch in diameter.		
Pure White		10 00 10 00
Red Shadings	1 50	10 00
<b>Vulgaris lilacina flore-pleno.</b> Small, pinkish lavender, rosette-like flowers borne singly on 4- to 6-inch stems, like the Vul-	0.50	10.00
garis. Indeed a lovely little Primula	2 50	18 00
PYRETHRUM · Painted Daisy		
Double Mixed. Very handsome herbaceous hardy perennial. The		
strain we offer is saved from a choice collection of the finest types, and may be relied on to produce a very large proportion		
of double flowers. 2 ft	1 20	8 00
alike for cutting or planting in the hardy border. Blooms during May in different shades of pink	1 10	7 00
James Kelway. Giant, bright crimson flowers		7 00
PULMONARIA · Lungwort		
⊚ Saccharata. A lovely early Spring flower not unlike mertensia,		
with pink flowers, and when through blooming the plant has beautiful silvery spotted foliage. 12 to 14 in	1 50	10 00
DOCALA DINILIC December		
ROSMARINUS · Rosemary Officinalis. An old favorite aromatic herb with a delightful		
fragrance. The flowers are light blue and are borne on plants		
about 2 feet high. Prefers a warm, dry situation and should be given a little protection during severe Winter weather		10 00
RUDBECKIA · Coneflower		
Purpurea (Giant Purple Coneflower). Most attractive purple		
flowers with a very large, brown, cone-shaped center. Blooms from July to October. A splendid plant for the border. 3 ft		8 00
	1 20	3 00
SALVIA · Meadow Sage		
<b>Azurea.</b> A Rocky Mountain species. Grows 3 to 4 feet high, producing, during August and September, pretty sky-blue		
flowers in the greatest profusion	1 20	8 00
Pitcheri. One of the most admired plants during the Fall months.  Large rich gentian-blue flowers. 3 to 4 ft	1 50	10 00
<b>Pratensis.</b> Lilac-blue flowers from June to September. Grows about 2 feet high. Good border plant	1 20	8 00
<b>Turkestanica.</b> Extremely decorative, sweet-scented, silvery foliage and showy whorls of white flowers surrounded by pale		
pink, all Summer	1 20	8 00

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SANTOLINA · Lavender-Cotton			
© Chamæcyparissus (incana). A sweet-smelling, dwarf, evergreen perennial with delicate silver foliage. Useful as a rock or border plant; also largely used for edgings to flower-beds or walks. 1 ft			00 00
SAPONARIA · Soapwort			
© Ocymoides. Pretty prostrate border and rockery plant. Flowers rosy pink, produced in great quantities just above the foliage in late May and early June	1 2	20 8	8 00
SCABIOSA · Pincushion Flower			
<ul> <li>Caucasica (Blue Bonnet). Lovely soft lavender flowers on 1½ to 2-foot stems from June to September. Excellent for cutting.</li> <li>Caucasica alba. White form of above</li></ul>	1 5	50 10	0 00 00 00 2 00
SEDUM · Stonecrop			
<ul> <li>Acre (Golden Moss). Much used for covering graves. Foliage green. Flowers bright yellow. Prostrate and of compact habit</li> <li>Album. Dwarf and spreading. Thick, waxy, round foliage.</li> </ul>	1 2	20 8	8 00
White flowers. A good rock sort <b>© Album Browni.</b> Produces pale pink flowers in July. Green	1 2	20 8	8 00
foliage. 4 in	1 2		8 00
gray foliage. A fairly strong grower	1 2		3 00
Of sub-trailing habit. 6 in	1 2	20 8	8 00 8 00 8 00
flowers in July. 6 in	1 2	20 8	8 00
July. Quite attractive when not in bloom. 4 in	1 2		8 00
in September. The loveliest of all Sedums  Spectabile. Erect-growing species with broad, light green foliage and immense heads of showy rose-colored flowers during August	1 2		8 00
and September. 1½ ft  Spectabile, Brilliant. A richly colored form of the preceding, being a bright amaranth-red			<ul><li>8 00</li><li>8 00</li></ul>
SIDALCEA · Greek Mallow			
<b>Rosy Gem.</b> Erect-growing, more or less branching plants, 2 to 3 feet in height, with bright rose-colored flowers during June and July. This will succeed in any garden soil in a sunny position	1 5	20	8 -00
SILENE · Catchfly			
Alpestris. Dwarf rock-plant with dainty, pure white flowers in May and June	1 :	20	8 00
May and June	1 2		8 00
<b>Schafta.</b> A charming border or rock-plant 4 to 6 inches high with masses of bright pink flowers from July to October	1 :	20	8 00
SPIRAEA · Meadowsweet			
Filipendula (Dropwort). Numerous corymbs of white flowers on stems 15 inches high. June and July. Pretty fern-like foliage Filipendula flore-pleno. Double white flowers on 1-foot stems.			8 00
Lovely fern-like foliage. Very attractive	1 (	00 1	2 00
Astilbe Hybrids  Deutschland. Snowy white	3 (		5 00
Mars. Beautiful dark foliage and bright red flowers. 3 ft Simplicifolia. A handsome little Astilbe with large pink plumes in July. 10 to 12 in	3 (	00 2	5 00 5 00

THALICTRUM  Dipterocarpum. Dainty flowers in a charming shade of lilacmauve, which is brightened by a bunch of lemon-yellow stamens and anthers. Plant of strong growth, about 4 feet high. August, September. 2 00 15 00  THERMOPSIS  Caroliniana. A lovely, lupine-like plant, 2 feet high, with rich green foliage. Yellow flowers produced in racemes 6 to 12 inches long during June and July. 1 80 12 00  THYMUS • Thyme  Serpyllum albus (White Mountain Thyme). Forms dense mats of dark green foliage and clouds of white flowers. 1 50 10 00  Serpyllum coccineus. Plants become completely covered with brilliant, crimson-searlet flowers. 1 50 10 00  Serpyllum lanuginosus (Woolly-leaved Thyme). Woolly foliage with bright pink flowers. 1 50 10 00  Serpyllum splendens. A rapid, dwarf-growing variety, very hardy, and excellent to cover bare spots; also good for the edge of walks or in the rock-garden. 1 50 10 00  TRITOMA • Red-Hot-Poker  Pfitzeri. We offer the true type of this variety and we consider it the best we have seen. Color is rich, fiery orange-scarlet. It shows up best when planted in masses, and is very valuable as a cut-flower. They need some protection in Winter. 1 50 10 00  TROLLIUS • Globe-Flower  Ledebouri, Golden Queen. Recent introduction of special merit. Acclaimed in both Europe and America as a choice item	··•	====ï\$···
clusters of silvery gray flowers. St. 50 \$10 00  Clatifolia. An attractive and showy plant with tufts of large, long, leathery leaves from which spring large, branched flower stems with candelabra-like heads, frequently 1½ feet high and 2 feet across, covered with small purple flowers during July and August. 1 20 8 00  STOKESIA • Stokes' Aster  Cyanea, Beautiful light blue flowers are produced profusely in Midsummer and early Autumn on 1½-foot stems. Lovely for cutting or in front of the border. 1 20 8 00  TEUCRIUM • Germander  Chamædrys. Glossy green foliage resembling dwarf "boxwood" and may be used in place of boxwood where the latter is not hardy. Can be elipped to suit any height up to 1 foot. 1 80 12 00  THALICTRUM  Dipterocarpum. Dainty flowers in a charming shade of lilac-mauve, which is brightened by a bunch of lemon-yellow stamens and anthers. Plant of strong growth, about 4 feet high. August, September. 2 00 15 00  THERMOPSIS  Caroliniana. A lovely, lupine-like plant, 2 feet high, with rich green foliage. Yellow flowers produced in racemes 6 to 12 inches long during June and July. 1 80 12 00  THYMUS • Thyme  Serpyllum albus (White Mountain Thyme). Forms dense mats of dark green foliage and clouds of white flowers. 1 50 10 00  Serpyllum coccineus. Plants become completely covered with brilliant, crimson-scarlet flowers. 1 50 10 00  Serpyllum splendens. A rapid, dwarf-growing variety, very hardy, and excellent to cover bars spots; also good for the edge of walks or in the rock-garden. 1 50 10 00  TRITOMA • Red-Hot-Poker  Pfitzeri. We offer the true type of this variety and we consider it the best we have seen. Color is rich, fiery orange-scarlet. It shows up best when planted in masses, and is very valuable as a cut-flower. They need some protection in Winter. 1 50 10 00  TROLLIUS • Globe-Flower  Ledebouri, Golden Queen. Recent introduction of special morit. Acclaimed in both Europe and America as a choice item for the border with its extra-large golden orange flowers . 2 00 15 00  VALERIANA • Garden H	STATICE · Sea-lavender	
© Lattiolia. An attractive and showy plant with tufts of large, long, leathery leaves from which spring large, branched flower stems with candelabra-like heads, frequently 1½ feet high and 2 feet across, covered with small purple flowers during July and August	Dumosa. A new perennial variety about 1 foot high. Dense 10	
STOKESIA • Stokes' Aster  Cyanea. Beautiful light blue flowers are produced profusely in Midsummer and early Autumn on 1½-foot stems. Lovely for cutting or in front of the border. 1 20 8 00  Cyanea alba. White form of above 1 20 8 00  TEUCRIUM • Germander  © Chamædrys. Glossy green foliage resembling dwarf "boxwood" and may be used in place of boxwood where the latter is not hardy. Can be elipped to suit any height up to 1 foot 1 80 12 00  THALICTRUM  Dipterocarpum. Dainty flowers in a charming shade of lilacmauve, which is brightened by a bunch of lemon-yellow stamens and anthers. Plant of strong growth, about 4 feet high, August, September 2 00 15 00  THERMOPSIS  Caroliniana. A lovely, lupine-like plant, 2 feet high, with rich green foliage. Yellow flowers produced in racenes 6 to 12 inches long during June and July 1 1 80 12 00  THYMUS • Thyme  © Serpyllum albus (White Mountain Thyme). Forms dense mats of dark green foliage and clouds of white flowers 1 50 10 00  Serpyllum coccineus. Plants become completely covered with brilliant, rimson-scarlet flowers 1 50 10 00  Serpyllum lanugious (Woolly-leaved Thyme). Woolly foliage with bright pink flowers 1 50 10 00  Serpyllum splendens. A rapid, dwarf-growing variety, very lardy, and excellent to cover bare spots; also good for the edge of walks or in the rock-garden. 1 50 10 00  TRITOMA • Red-Hot-Poker  Pfitzeri. We offer the true type of this variety and we consider it the best we have seen. Color is rich, fiery orange-searlet. It shows up best when planted in masses, and is very valuable as a cut-flower. They need some protection in Winter. 1 50 10 00  TROLLIUS • Globe-Flower  Ledebouri, Golden Queen. Recent introduction of special merit. Acclaimed in both Europe and America as a choice item for the border with its extra-large golden orange flowers 2 00 15 00  VALERIANA • Garden Heliotrope  Coccinea. Umbels of rose flowers on 1-foot stems from June until October. A splendid plant for bold effects in the wall or rock-garden. Plants, if too large, may be severely	<b>O Latifolia.</b> An attractive and showy plant with tufts of large, long, leathery leaves from which spring large, branched flower stems with candelabra-like heads, frequently 1½ feet high and 2 feet across, covered with small purple flowers during July	
Cyanea. Beautiful light blue flowers are produced profusely in Midsummer and early Autumn on 1½-foot stems. Lovely for cutting or in front of the border	and August	8 00
Midsummer and early Autumn on 112-foot stems. Lovely for cutting or in front of the border	STOKESIA · Stokes' Aster	
TEUCRIUM • Germander  © Chamædrys. Glossy green foliage resembling dwarf "boxwood" and may be used in place of boxwood where the latter is not hardy. Can be clipped to suit any height up to 1 foot	Midsummer and early Autumn on 1½-foot stems. Lovely for cutting or in front of the border	
© Chamædrys. Glossy green foliage resembling dwarf "boxwood" and may be used in place of boxwood where the latter is not hardy. Can be clipped to suit any height up to 1 foot	Cyanea alba. White form of above	8 00
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Dipterocarpum. Dainty flowers in a charming shade of lilacmauve, which is brightened by a bunch of lemon-yellow stamens and anthers. Plant of strong growth, about 4 feet high. August, September. 2 00 15 00  THERMOPSIS  Caroliniana. A lovely, lupine-like plant, 2 feet high, with rich green foliage. Yellow flowers produced in racemes 6 to 12 inches long during June and July. 1 80 12 00  THYMUS • Thyme  Serpyllum albus (White Mountain Thyme). Forms dense mats of dark green foliage and clouds of white flowers. 1 50 10 00  Serpyllum coccineus. Plants become completely covered with brilliant, crimson-scarlet flowers. 1 50 10 00  Serpyllum lanuginosus (Woolly-leaved Thyme). Woolly foliage with bright pink flowers. 1 50 10 00  Serpyllum splendens. A rapid, dwarf-growing variety, very hardy, and excellent to cover bare spots; also good for the edge of walks or in the rock-garden. 1 50 10 00  TRITOMA • Red-Hot-Poker  Pfitzeri. We offer the true type of this variety and we consider it the best we have seen. Color is rich, fiery orange-scarlet. It shows up best when planted in masses, and is very valuable as a cut-flower. They need some protection in Winter. 1 50 10 00  TROLLIUS • Globe-Flower  Ledebouri, Golden Queen. Recent introduction of special merit. Acclaimed in both Europe and America as a choice item for the border with its extra-large golden orange flowers. 2 00 15 00  VALERIANA • Garden Heliotrope  Coccinea. Umbels of rose flowers on 1-foot stems from June until October. A splendid plant for bold effects in the wall or rock-garden. Plants, if too large, may be severely cut back without damage. Total height about 2 feet. 1 1 0 7 00  Officinalis (Garden Heliotrope). Produces showy heads of rose-	THALICTRUM	
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© Serpyllum albus (White Mountain Thyme). Forms dense mats of dark green foliage and clouds of white flowers	Caroliniana. A lovely, lupine-like plant, 2 feet high, with rich green foliage. Yellow flowers produced in racemes 6 to 12	12 00
© Serpyllum albus (White Mountain Thyme). Forms dense mats of dark green foliage and clouds of white flowers	THYMUS . Thyme	
brilliant, crimson-scarlet flowers	© Serpyllum albus (White Mountain Thyme). Forms dense mats	10 00
© Serpyllum lanuginosus (Woolly-leaved Thyme). Woolly foliage with bright pink flowers	© Serpyllum coccineus. Plants become completely covered with	10.00
© Serpyllum splendens. A rapid, dwarf-growing variety, very hardy, and excellent to cover bare spots; also good for the edge of walks or in the rock-garden	© Serpyllum lanuginosus (Woolly-leaved Thyme). Woolly foliage	
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Coccinea. Umbels of rose flowers on 1-foot stems from June until October. A splendid plant for bold effects in the wall or rockgarden. Plants, if too large, may be severely cut back without damage. Total height about 2 feet		
October. A splendid plant for bold effects in the wall or rock-garden. Plants, if too large, may be severely cut back without damage. Total height about 2 feet	·	
Coccinea alba. White form of the above	October. A splendid plant for bold effects in the wall or rock- garden. Plants, if too large, may be severely cut back without	7 00
Officinalis (Garden Heliotrope). Produces showy heads of rose-		
	Officinalis (Garden Heliotrope). Produces showy heads of rose-	8 00

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VERONICA · Speedwell		
Amethystina, "True Blue." A splendid rich dark blue. June	10	100
and July. 12 in	1 50	\$10 00
⊚ Incana. Deep blue flowers with silvery foliage. Has good ap-		
pearance, both in and out of bloom. Useful in rockery or for		
edging paths and flower-beds. 6 in	1 20	8 00
Longifolia subsessilis (Japanese Speedwell). The showiest and best of the Speedwells. Forms a bushy plant 2 to 3 feet high, with long, dense spikes of deep blue flowers from July to September.	1 50	10 00
September  © Rupestris. A fine rock-plant growing 3 to 4 inches high. Thickly	1 30	10 00
matted deep green foliage, hidden in Spring under a cloud of bright blue flowers. May		8 00
<b>Spicata.</b> Long spikes of violet-blue flowers from June to August.		
Fine variety for hardy border. For best results, lift and divide every three years. 2 ft	1 20	8 00
VINCA · Myrtle		
<b>⊚ Minor.</b> Fine evergreen creeper. A good ground-cover in shady		
places where grass will not grow. Much used for covering graves. Single light blue flowers	1 10	7 00
VIOLA · Tufted Pansies		
<b>O Jersey Gem.</b> The most valuable bedding Viola yet introduced, blooming from early May to the end of the season. Of compact, sturdy growth. Flowers pure violet, without the slightest shading, and borne on good stems about 6 inches long. Our stock is all propagated from divisions, being of the originator's stock.		
This variety does not come true from seed	1 20	8 00
© Purple Glory. A Viola of recent introduction, being of the Jersey Gem type. The flowers are borne on long stems held well above the plants. A difference is shown in the shape of the flower, it being somewhat round. A very beautiful Viola blooming per-		
sistently throughout the entire Summer	1 50	10 00
VIOLETS, HARDY		
<b>Blanda</b> (Sweet White Violet). White flowers in April and May.		
<b>Double Russian.</b> This is not suited for forcing under glass but is perfectly hardy and a gem for the garden or hardy border,	1 20	8 00
producing, in early Spring, great masses of fine, large, double, deep purple flowers of exquisite fragrance	2 00	15 00
the upper petals are of a rich purple, the lower ones nearly white.		
Too much cannot be said of this splendid variety	1 80	$12 \ 00$
<b>Rosina.</b> Novelty. Exquisite, fragrant, rich rosy pink flowers. It	1 00	10.00
is entirely different from any other Violet	1 80	12 00

#### CONDITIONS OF SALE

We do not deliver stock listed in this Catalog free of charge but send all orders by Express, charges collect. However, we shall be pleased to send such items as can be mailed by Parcel Post at customer's request. We recommend shipping by Express whenever possible.

This list cancels all previous offers. The prices are net and subject to no discounts. We will gladly quote wholesale prices on plants offered in our Retail Catalog and not on this list.

Those desiring to open accounts will please furnish references from three parties, in the trade, with whom they have had credit relations, and allow sufficient time for us to investigate them; otherwise cash must accompany order.

Remittances should be made by Post Office Money Orders, Drafts on New York or Philadelphia banks, or Express Money Orders, in amount sufficient to cover the complete order. Where it is impossible to obtain these, the letter should be registered. We cannot guarantee receipt of money sent in any other way. We reserve the right to decline C.O.D. orders.

No charge is made for boxes or packing. In filling out your order always give shipping directions and write name and address distinctly on each and every order.

Claims for shortage, etc., must be made within 5 days after receipt of goods.

